



REPLY TO
ATTENTION OF

DEPARTMENT OF THE ARMY
JACKSONVILLE DISTRICT CORPS OF ENGINEERS
P.O. BOX 4970
JACKSONVILLE, FLORIDA 32232-0019

Contracting Division
A-E and Construction Branch

SUBJECT: Notice of Award – Contract No. W912EP-04-C-0003

Great Lakes Dredge & Dock Company
2122 York Road
Oak Brook, IL 60523

Gentlemen:

In accordance with the terms and conditions of Solicitation No. DACW17-03-B-0011, the Government has awarded your firm Contract No. W912EP-04-C-0003, for Base Bid Work (Line Items 0001-0001AH) for Maintenance Dredging 32-and 43-Foot Project, Tampa Harbor, Cuts A&C and Alafia River, Hillsborough County, FL. A copy of the contract is enclosed.

As required by the solicitation, you must submit acceptable performance and payment bonds within 10 calendar days of the day you receive this notice.

This notice does not constitute authorization to commence work under the contract. A separate notice to proceed will be issued when all pre-work conditions specified in the solicitation have been satisfied.

You must acknowledge receipt of this notice in the space provided below and send your acknowledgment to this office as soon as possible. The date of acknowledgment must match the date entered in the delivery service's delivery log.

If you have any questions, please contact Tyrone Frey at 904-232-2757

Sincerely,

Griselle Gonzalez-Aquino
Contracting Officer

Enclosures

| | | | | | |
|--|--|---|--|---|---------------------------|
| SOLICITATION, OFFER, AND AWARD <i>(Construction, Alteration, or Repair)</i> | | 1. SOLICITATION NO. DACW17-03-B-0011 | 2. TYPE OF SOLICITATION <input checked="" type="checkbox"/> SEALED BID (IFB) <input type="checkbox"/> NEGOTIATED (RFP) | 3. DATE ISSUED 12-Sep-2003 | PAGE OF PAGES 1 OF 139 |
| IMPORTANT - The "offer" section on the reverse must be fully completed by offeror. | | | | | |
| 4. CONTRACT NO. W912EP-04-C-0003 | | 5. REQUISITION/PURCHASE REQUEST NO. W32CS5-3126-5723 | | 6. PROJECT NO. | |
| 7. ISSUED BY USA ENGINEER DISTRICT, JACKSONVILLE PRUDENTIAL OFFICE BLDG 701 SAN MARCO BLVD CESAJ-CT JACKSONVILLE FL 32207-8175 TEL: FAX: | | CODE DACW17 8. ADDRESS OFFER TO (If Other Than Item 7) CODE DACW17 BY HAND: DELIVER TO "ISSUED BY" ADDRESS BY MAIL: USAED JACKSONVILLE, PO BOX 4970, ATTN: CESAJ-CT JACKSONVILLE FL 32232-0019 TEL: FAX: | | | |
| 9. FOR INFORMATION CALL: | | A. NAME TYRONE J FREY | | B. TELEPHONE NO. (Include area code) (NO COLLECT CALLS) 904-232-2757 | |
| SOLICITATION | | | | | |
| NOTE: In sealed bid solicitations "offer" and "offeror" mean "bid" and "bidder". | | | | | |
| 10. THE GOVERNMENT REQUIRES PERFORMANCE OF THE WORK DESCRIBED IN THESE DOCUMENTS (Title, identifying no., date): MAINTENANCE DREDGING, 32- AND 43-FOOT PROJECT, TAMPA HARBOR CUTS A & C AND ALAFIA RIVER, HILLSBOROUGH COUNTY, FLORIDA DESCRIPTION OF WORK: See Section 01110 DRAWINGS: D.O. File No. 45-38,386 (TAMPA); 47-38,387 (ALAFIA) dated May 2003. Magnitude of Construction is between \$5,000,000 and \$10,000,000 This is an unrestricted acquisition being issued pursuant to the Small Business Competitiveness Demonstration Program. All businesses are encouraged to participate. You must be registered in the Central Registration in order to be eligible to receive an award from this solicitation. Call 1-888-227-2423 for information. *IMPORTANT INFORMATION REGARDING BLOCK 11. SEE SECTION 00700, CLAUSE 52.211-10* | | | | | |
| 11. The Contractor shall begin performance within <u>30</u> calendar days and complete it within <u>174</u> calendar days after receiving <input type="checkbox"/> award, <input checked="" type="checkbox"/> notice to proceed. This performance period is <input checked="" type="checkbox"/> mandatory, <input type="checkbox"/> negotiable. (See SECTION 00700 .) | | | | | |
| 12 A. THE CONTRACTOR MUST FURNISH ANY REQUIRED PERFORMANCE AND PAYMENT BONDS? (If "YES," indicate within how many calendar days after award in Item 12B.) <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO | | | | 12B. CALENDAR DAYS 10 | |
| 13. ADDITIONAL SOLICITATION REQUIREMENTS: A. Sealed offers in original and <u>0</u> copies to perform the work required are due at the place specified in Item 8 by <u>02:00 PM</u> (hour) local time <u>15 Oct 2003</u> (date). If this is a sealed bid solicitation, offers must be publicly opened at that time. Sealed envelopes containing offers shall be marked to show the offeror's name and address, the solicitation number, and the date and time offers are due. B. An offer guarantee <input checked="" type="checkbox"/> is, <input type="checkbox"/> is not required. C. All offers are subject to the (1) work requirements, and (2) other provisions and clauses incorporated in the solicitation in full text or by reference. D. Offers providing less than <u>60</u> calendar days for Government acceptance after the date offers are due will not be considered and will be rejected. | | | | | |

OFFER (Must be fully completed by offeror)

14. NAME AND ADDRESS OFFEROR (Include ZIP Code)

Great Lakes Dredge & Dock Company
2122 York Road
Oak Brook, Illinois 60523

15. TELEPHONE NO. (Include area code)

630/574-3000

16. REMITTANCE ADDRESS (Indicate only if different than item 14)

CAGE CODE: 1BSU5 D&B: 00693-0358

CODE

FACILITY CODE

17. The offeror agrees to perform the work required at the prices specified below in strict accordance with the terms of this solicitation, if this offer is accepted by the Government in writing within _____ calendar days after the date offers are due. (Insert any amount equal to or greater than the minimum requirements stated in item 13D. Failure to insert any numbers means the offeror accepts the minimum in item 13D.)

AMOUNTS > >

SEE SCHEDULE OF PRICES

18. The offeror agrees to furnish any required performance and payment bonds.

19. ACKNOWLEDGMENT OF AMENDMENTS

(The offeror acknowledges receipt of amendments to the solicitation - give number and date of each)

| | | | | | | | | | |
|---------------|---------|--|--|--|--|--|--|--|--|
| AMENDMENT NO. | 0001 | | | | | | | | |
| DATE | 10/6/03 | | | | | | | | |

20A. NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER
(Type or print)

Steven F. O'Hara, Vice President

20B. SIGNATURE



20C. OFFER DATE

October 15, 2003

AWARD (To be completed by Government)

21. ITEMS ACCEPTED: BASE LINE ITEMS: 0001AA through 0001 AH

FUNDS REMAINING TO BE FUNDED

FUNDED:\$ 1,000.00

\$4,128,636.00

TOTAL: \$4,129,636.00

SEE SCHEDULE

22. AMOUNT

\$4,129,636.00

23. ACCOUNTING AND APPROPRIATION DATA

96 NA X 3123.0000 K3 X 08 2444 017960 96083 3230

52GBOK

24. SUBMIT INVOICES TO ADDRESS SHOWN IN
(4 copies unless otherwise specified) > >

ITEM

26

25. OTHER THAN FULL AND OPEN COMPETITION PURSUANT TO

☐ 10 U.S.C. 2304(c) ()☐ 41 U.S.C. 253(c) ()

26. ADMINISTERED BY

K360EC0

27. PAYMENT WILL BE MADE BY t0b0200

GULF COAST AREA OFFICE
U.S. ARMY CORPS OF ENGINEERS (CESAJ-CO-G)
B & 4TH STREET, BUILDING 1066
TAMPA, FL 33686-9247

USACE FINANCE CENTER
5722 INTEGRITY DRIVE
ATTN: CEFC-AO-P
MILLINGTON, TN 38054-5005

CONTRACTING OFFICER WILL COMPLETE ITEM 28 OR 29 AS APPLICABLE

☐ 28. NEGOTIATED AGREEMENT (Contractor is required to sign this document and return _____ copies to issuing office). Contractor agrees to furnish and deliver all items or perform all work, requirements identified on this form and any continuation sheets for the consideration stated in this contract. The rights and obligations of the parties to this contract shall be governed by (a) this contract award, (b) the solicitations, and (c) the clauses, representations, certifications, and specifications incorporated by reference in or attached to this contract.

☒ 29. AWARD (Contractor is not required to sign this document). Your offer on this solicitation is hereby accepted as to the items listed. This award consummates the contract, which consists of (a) the Government solicitation and your offer, and (b) this contract award. No further contractual document is necessary. Your approved subcontracting plan dated October 28, 2003, is hereby incorporated into this contract.

30A. NAME AND TITLE OF CONTRACTOR OR PERSON AUTHORIZED TO SIGN (Type or print)

31A. NAME OF CONTRACTING OFFICER (Type or print)

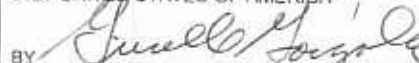
Griselle Gonzalez-Aquino

30B. SIGNATURE

30C. DATE

31B. UNITED STATES OF AMERICA

31C. AWARD DATE

BY  12 NOV 2003

SECTION 00010A

LINE ITEMS AND PRICING SCHEDULE

MAINTENANCE DREDGING, 32- AND 43-FOOT PROJECT,
TAMPA HARBOR CUTS A & C AND ALAFIA RIVER, HILLSBOROUGH COUNTY, FLORIDA

| LINE ITEM | DESCRIPTION | QUANTITY | UNIT | UNIT PRICE | TOTAL |
|-----------|---|----------|------------|----------------|-----------------------|
| 0001 | BASE (ADVANCE MAINTENANCE DREDGING ALAFIA RIVER) | | | | |
| 0001AA | MOBILIZATION AND DEMOBILIZATION (SEE NOTE 4) | | LUMP SUM | | \$ <u>2,430,000.-</u> |
| 0001AB | EXCAVATION UNCLASSIFIED (ESTIMATED QTY.) | 214,000 | CUBIC YARD | \$ <u>6.76</u> | \$ <u>1,446,640.-</u> |
| 0001AC | WEIR CONSTRUCTION | | LUMP SUM | | \$ <u>250,000.-</u> |
| 0001AD | TURBIDITY MONITORING | | LUMP SUM | | \$ <u>2,996.-</u> |
| 0001AE | ENDANGERED SPECIES OBSERVER (HOPPER DREDGES ONLY) | | LUMP SUM | | \$ <u>0.-</u> |
| 0001AF | MOBILIZATION / DEMOBILIZATION, TURTLE TRAWLER (HOPPER DREDGE ONLY) | 1 | EVENT | \$ <u>0.-</u> | \$ <u>0.-</u> |
| 0001AG | SEA TURTLE POPULATION SURVEY (HOPPER DREDGE ONLY) | | LUMP SUM | | \$ <u>0.-</u> |
| 0001AH | RELOCATION TRAWLING (HOPPER DREDGE ONLY) | 5 | DAY | \$ <u>0.-</u> | \$ <u>0.-</u> |
| | TOTAL BASE | | | | \$ <u>4,129,636.-</u> |
| 0002 | OPTION A (MAINTENANCE DREDGING TAMPA HARBOR CUT-A STA. 49+00 TO CUT-C STA. 15+00) | | | | |
| 0002AA | EXCAVATION UNCLASSIFIED (ESTIMATED QTY.) | 78,000 | CUBIC YARD | \$ <u>5.51</u> | \$ <u>429,780.-</u> |
| 0002AB | TURBIDITY MONITORING | | LUMP SUM | | \$ <u>1,005.-</u> |
| 0002AC | ENDANGERED SPECIES OBSERVER (HOPPER DREDGES ONLY) | | LUMP SUM | | \$ <u>0.-</u> |
| 0002AD | SEA TURTLE POPULATION SURVEY (HOPPER DREDGE ONLY) | | LUMP SUM | | \$ <u>0.-</u> |
| 0002AE | RELOCATION TRAWLING (HOPPER DREDGE ONLY) | 1 | DAY | \$ <u>0.-</u> | \$ <u>0.-</u> |
| | TOTAL OPTION A | | | | \$ <u>430,785.-</u> |
| | TOTAL BASE AND OPTION A | | | | \$ <u>4,560,421.-</u> |
| 0003 | OPTION B (MAINTENANCE DREDGING TAMPA HARBOR CUT-C STA. 15+00 TO CUT-C STA. 35+00) | | | | |
| 0003AA | EXCAVATION UNCLASSIFIED (ESTIMATED QTY.) | 82,000 | CUBIC YARD | \$ <u>4.74</u> | \$ <u>388,680.-</u> |
| 0003AB | TURBIDITY MONITORING | | LUMP SUM | | \$ <u>1,005.-</u> |
| 0003AC | ENDANGERED SPECIES OBSERVER (HOPPER DREDGES ONLY) | | LUMP SUM | | \$ <u>0.-</u> |

SECTION 00010A

LINE ITEMS AND PRICING SCHEDULE

MAINTENANCE DREDGING, 32- AND 43-FOOT PROJECT,
TAMPA HARBOR CUTS A & C AND ALAFIA RIVER, HILLSBOROUGH COUNTY, FLORIDA

| LINE ITEM | DESCRIPTION | QUANTITY | UNIT | UNIT PRICE | TOTAL |
|-----------|--|----------|------------|----------------|-----------------------|
| 0006AA | EXCAVATION UNCLASSIFIED (ESTIMATED QTY.) | 82,000 | CUBIC YARD | \$ <u>6.24</u> | \$ <u>511,680.-</u> |
| 0006AB | TURBIDITY MONITORING | | LUMP SUM | | \$ <u>1,005.-</u> |
| 0006AC | ENDANGERED SPECIES OBSERVER (HOPPER DREDGES ONLY) | | LUMP SUM | | \$ <u>0.-</u> |
| 0006AD | SEA TURTLE POPULATION SURVEY (HOPPER DREDGE ONLY) | | LUMP SUM | | \$ <u>0.-</u> |
| 0006AE | RELOCATION TRAWLING (HOPPER DREDGE ONLY) | 1 | DAY | \$ <u>0.-</u> | \$ <u>0.-</u> |
| | TOTAL OPTION E | | | | \$ <u>512,685.-</u> |
| | TOTAL (LINE ITEMS 0001 THRU 0006AE) | | | | \$ <u>6,374,431.-</u> |

- NOTES:
- (1) BIDDERS MUST BID ON ALL LINE ITEMS. SEE PROVISION AT 52.214-18 (SECTION 00100).
 - (2) SEE SECTION 00100, "INSTRUCTIONS TO BIDDERS".
 - (3) THE GOVERNMENT RESERVES THE RIGHT TO EXERCISE OPTIONAL ITEM(S) ANYTIME PRIOR TO DEMOBILIZATION OF EQUIPMENT. SEE CLAUSE 52.217-7 (SECTION 00700).
 - (4) MOBILIZATION AND DEMOBILIZATION SHALL INCLUDE THE COST OF REQUIRED INSURANCE (SEE PARAGRAPH 1.2 OF SECTION 01310 ADMINISTRATIVE PROCEDURES)
 - (5) IF OPTIONS ARE AWARDED THE DISPOSAL AREA ELEVATION WILL BE INCREASED ACCORDINGLY.

SECTION 00010A

LINE ITEMS AND PRICING SCHEDULE

MAINTENANCE DREDGING, 32- AND 43-FOOT PROJECT,
TAMPA HARBOR CUTS A & C AND ALAFIA RIVER, HILLSBOROUGH COUNTY, FLORIDA

| LINE ITEM | DESCRIPTION | QUANTITY | UNIT | UNIT PRICE | TOTAL |
|-----------|--|----------|------------|---------------------------|-----------------------|
| 0006AA | EXCAVATION UNCLASSIFIED (ESTIMATED QTY.) | 82,000 | CUBIC YARD | \$ <u>6.²⁴</u> | \$ <u>511,680.-</u> |
| 0006AB | TURBIDITY MONITORING | | LUMP SUM | | \$ <u>1,005.-</u> |
| 0006AC | ENDANGERED SPECIES OBSERVER (HOPPER DREDGES ONLY) | | LUMP SUM | | \$ <u>0.-</u> |
| 0006AD | <u>SEA TURTLE POPULATION SURVEY (HOPPER DREDGE ONLY)</u> | | LUMP SUM | | \$ <u>0.-</u> |
| 0006AE | <u>RELOCATION TRAWLING (HOPPER DREDGE ONLY)</u> | 1 | DAY | \$ <u>0.-</u> | \$ <u>0.-</u> |
| | TOTAL OPTION E | | | | \$ <u>512,685.-</u> |
| | TOTAL (LINE ITEMS 0001 THRU 0006AE) | | | | \$ <u>6,377,431.-</u> |

NOTES:

(1) BIDDERS MUST BID ON ALL LINE ITEMS. SEE PROVISION AT 52.214-18 (SECTION 00100).

(2) SEE SECTION 00100, "INSTRUCTIONS TO BIDDERS".

(3) THE GOVERNMENT RESERVES THE RIGHT TO EXERCISE OPTIONAL ITEM(S) ANYTIME PRIOR TO DEMOBILIZATION OF EQUIPMENT. SEE CLAUSE 52.217-7 (SECTION 00700).

(4) MOBILIZATION AND DEMOBILIZATION SHALL INCLUDE THE COST OF REQUIRED INSURANCE (SEE PARAGRAPH 1.2 OF SECTION 01310 ADMINISTRATIVE PROCEDURES)

(5) IF OPTIONS ARE AWARDED THE DISPOSAL AREA ELEVATION WILL BE INCREASED ACCORDINGLY.

MEMORANDUM FOR CESAJ-CT-C

SUBJECT: Review of Subcontracting Plan, DACW17-03-B-0011, Maintenance Dredging 32 & 43 Foot Project, Tampa Harbor Cuts A&C and Alafia River, Hillborough County, Florida.

1. The subcontracting Plan submitted by Great Lakes Dredge & Dock Company has been reviewed.

2. Subcontracting dollars and percentages are listed below:

A. Contract Amount \$6,374,431.00 (Includes All Options)

| <u>Base Year</u> | <u>Option A</u> | <u>Option B</u> | <u>Option C</u> | <u>Option D</u> | <u>Option E</u> |
|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| \$4,129,636 | \$430,785 | \$389,685 | \$445,695 | \$465,945 | \$512,685 |

B. Total to be subcontracted

| <u>Base Year</u> | <u>Option A</u> | <u>Option B</u> | <u>Option C</u> | <u>Option D</u> | <u>Option E</u> |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| \$473,221 (11.5%) | \$163,758 (38.0%) | \$145,794 (37.4%) | \$153,628 (34.5%) | \$159,219 (34.2%) | \$169,920 (33.1%) |

C. Break down of subcontract dollars by size/type firm:

Large

| <u>Base Year</u> | <u>Option A</u> | <u>Option B</u> | <u>Option C</u> | <u>Option D</u> | <u>Option E</u> |
|----------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| \$130,609 (27.6%) | \$ 45,197.21 (27.6%) | \$ 40,239.14 (27.6%) | \$ 42,401.33 (27.6%) | \$ 43,944.44 (27.6%) | \$ 46,897.92 (27.6%) |

Small

| <u>Base Year</u> | <u>Option A</u> | <u>Option B</u> | <u>Option C</u> | <u>Option D</u> | <u>Option E</u> |
|----------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| \$342,612 (72.4%) | \$118,560.79 (72.4%) | \$105,554.86 (72.4%) | \$111,226.67 (72.4%) | \$115,274.56 (72.4%) | \$123,022.08 (72.4%) |

Small Disadvantaged Business

| <u>Base Year</u> | <u>Option A</u> | <u>Option B</u> | <u>Option C</u> | <u>Option D</u> | <u>Option E</u> |
|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| \$ 49,214.98 (10.4%) | \$ 17,030.83 (10.4%) | \$ 15,162.58 (10.4%) | \$ 15,977.31 (10.4%) | \$ 16,558.78 (10.4%) | \$ 17,671.68 (10.4%) |

CESAJ-SB-W (715qq)

SUBJECT: Review of Subcontracting Plan, DACW17-03-B-0011, Maintenance
Dredging 32 & 43 Foot Project, Tampa Harbor Cuts A&C and Alafia River, Hillborough
County, Florida.

Breakdown of Subcontract dollars by size/type firm continued:

Woman-owned

| <u>Base Year</u> | <u>Option A</u> | <u>Option B</u> | <u>Option C</u> | <u>Option D</u> | <u>Option E</u> |
|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| \$ 51,107.87 | \$ 17,685.86 | \$ 15,745.75 | \$ 16,591.82 | \$ 17,195.65 | \$ 18,351.36 |
| (10.8%) | (10.8%) | (10.8%) | (10.8%) | (10.8%) | (10.8%) |

HUBZone

| <u>Base Year</u> | <u>Option A</u> | <u>Option B</u> | <u>Option C</u> | <u>Option D</u> | <u>Option E</u> |
|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| \$ 39,231.77 | \$ 5,076.50 | \$ 4,519.61 | \$ 4,762.47 | \$ 4,935.79 | \$ 5,267.52 |
| (3.1%) | (3.1%) | (3.1%) | (3.1%) | (3.1%) | (3.1%) |

Veteran-Owned

| <u>Base Year</u> | <u>Option A</u> | <u>Option B</u> | <u>Option C</u> | <u>Option D</u> | <u>Option E</u> |
|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| \$ 50,621.64 | \$ 6,550.32 | \$ 5,831.76 | \$ 6,145.12 | \$ 6,368.76 | \$ 6,796.80 |
| (4.0%) | (4.0%) | (4.0%) | (4.0%) | (4.0%) | (4.0%) |

Service Disabled Veteran-Owned Small Business

| <u>Base Year</u> | <u>Option A</u> | <u>Option B</u> | <u>Option C</u> | <u>Option D</u> | <u>Option E</u> |
|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| \$ 37,966.23 | \$ 4,912.74 | \$ 4,373.82 | \$ 4,608.84 | \$ 4,776.57 | \$ 5,097.60 |
| (3.0%) | (3.0%) | (3.0%) | (3.0%) | (3.0%) | (3.0%) |


CESAJ-SB-W (715qq)

SUBJECT: Review of Subcontracting Plan, DACW17-03-B-0011, Maintenance Dredging 32 & 43 Foot Project, Tampa Harbor Cuts A&C and Alafia River, Hillborough County, Florida.

3. The subcontract plan contains all the elements required by FAR 52.219-9 and FAR 19.704. The company's subcontract goals are in compliance with the minimums established in the solicitation and thus their small disadvantaged business subcontract goal is in compliance with the minimum requirement of 5% for Contracting Officer approval (DFARS 219.705-4). The total score given to this plan is 77 which exceeds the minimum score of (70 points) requirement for approval by the Contracting Officer (AFARS 5119.705-4).

4. The Small Business Administration Procurement Center Representative has authorized award without review comments.

5. Based on the above information, I recommend Contracting Officer approval of subject plan.


RANDALL A. EDNEY
Assistant Deputy for Small Business

Subcontracting Plan is hereby: Approved X Disapproved


GRISELLE GONZALEZ
Contracting Officer



SMALL BUSINESS SUBCONTRACTING PLAN

CONTRACTOR: Great Lakes Dredge & Dock Company
ADDRESS: 2122 York Road
Oak Brook, IL 60523

Date: October 28, 2003

SOLICITATION NUMBER: DACW17-03-B-0011

PROJECT: Maintenance Dredging, 32-and 43-Foot Project, Tampa Harbor Cuts A & C and Alafia River. Hillsborough County, Florida.

STATEMENT OF CORPORATE POLICY

The following, with any attachments, is hereby submitted as a Subcontracting Plan to satisfy the applicable requirements as set forth in the above-mentioned solicitation. Reference (Construction/Service) Contract Clause No. FAR 52.219.9, "Small Business Subcontracting Plan (Oct. 2001) ALT.I (OCT. 2001)."

Great Lakes Dredge & Dock Company as contractor for the United States Army Corps of Engineers, understands clearly the government's requirements, that the successful large business prime contractor provide the maximum practical opportunity for Small, HUBZone, Small Disadvantaged, Women-Owned, Veteran-Owned and Service-Disabled Veteran-Owned Small Business concerns to participate in the performance of the contract's subcontracting program.

Great Lakes Dredge & Dock Company is committed, as a corporate policy, to compliance with both, the principle of government regulation, dealing with the issue of Small Businesses (SB), HUBZone Small Businesses (HUB), Small Disadvantaged Businesses (SDB), Veteran-Owned Small Businesses (VET), Women-Owned Small Businesses (WOSB), Service-Disabled Veteran-Owned Small Businesses (SDVOSB) and Historically Black Colleges/Minority Institutions (HBCU/MI's) subcontracting.

The Subcontracting Plan, which follows, details our commitments in this regard.

1. Type of plan

X Individual plan (All elements developed specifically for the contract and applicable for the full term of this contract).

_____ Master plan (Goals developed for this contract; all other elements standard; must be renewed annually).

Commercial products plan (Contractor sells large quantities of off-the-shelf commodities to many Government agencies. Plans/goals negotiated by a lead agency company-wide basis rather than for individual contracts. Plan effective only during year approved. Contractor must provide copy of lead agency approval).

2. Goals

- a. Total estimated dollar value of all planned subcontracting i.e., with all types of organizations under this contract, is \$1,265,541.00.
 - b. Total estimated dollar value and percentage of planned subcontracting with small business concerns: \$916,251.68, - 72.4%.
 - c. Total dollars planned to be subcontracted to Small Disadvantaged Business Concerns: \$131,616.26, - 10.4%. This amount includes Historical Black Colleges/Minority Institutions (HBCU/MI). SDB Firms we have listed may or may not be a potential need for this project. We will continue to make use of SBA's Pro-Net to further search for these SDB firms, as well as all other search methods of Small Business identification. (SEE APPENDIX).
 - d. Total dollars planned to be subcontracted to Women-Owned Small Business Concerns: \$136,678.43, - 10.8%.
 - e. Total dollars planned to be subcontracted to HUBZone Small Business Concerns: \$39,231.77, - 3.1%. HUBZone Firms listed may or may not be a potential need for this project. We will continue searching for new emerging HUBZones that come to SBA's or our attention. We will also try to encourage Small Businesses who qualify to obtain their HUBZone certification. (SEE APPENDIX).
 - f. Total dollars planned to be subcontracted to Veteran-Owned Small Business Concerns: \$50,621.64, - 4%. (SEE APPENDIX).
 - g. Total dollars planned to be subcontracted to Service Disabled Veteran-Owned Small Business Concerns: \$37,966.23, - 3%. We will continue search efforts to identify potential SDVOSBs.
3. Indirect and overhead costs have not been included.
4. All products and/or services to be subcontracted under this contract, with the types of organizations supply them: (i.e., LARGE BUSINESS, SMALL BUSINESS, SMALL DISADVANTAGED BUSINESS, HUBZone SMALL BUSINESS, WOMEN-OWNED SMALL BUSINESS, VETERAN-OWNED SMALL BUSINESS and SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS).

a. Subcontracted Product/Svc

| | LB | SB | SDB | WOSB | HUBZ | VOSB | SDVOSB |
|------------------------|----|----|-----|------|------|------|--------|
| Fuel | X | X | | | | | |
| Supplies/Small Stores | | X | X | X | X | X | X |
| Marine Supply/Hardware | X | X | X | X | X | X | X |

- b. We intend to continue the use of our known SB/SDB/WOSB/HUB/VET/SDVOSB concerns in the categories above and will make every effort to expand this list. We are training our field office managers in the company purchasing authorities.

5. The following methods are used in developing the subcontracting goals.

- Subcontracting plan prior percentages.
- Availability of vendors in various geographic locations as indicated by prior experience.
- Availability of vendors in project locations, which could increase the number of SB/SDB/WOSB/HUB/VET/SDVOSB/HBCU/MI, sources to award subcontracts.

6. Potential sources are identified as follows:

- Existing company's vendor list.
- Advertisements are run in local newspaper.
- Make maximum use of the new SDB/WOSB/HUB/VET/SDVOSB/HBCU/MI names received from the sources listed.
- New SB/SDB/WOSB/HUB/VET/SDVOSB/HBCU/MI letters received from SBA and individual businesses.
- Seek out, through their own industry contacts, new and capable SB/SDB/WOSB/HUB/VET/SDVOSB/HBCU/MI suppliers and technical support
- Attend small and minority business conferences and trade fairs. The following are Small Business Conferences that we have participated in as exhibitor are:

- December 11, 2001 – USACE New Orleans, LA
- June 13, 2002 – USACE Jacksonville, FL
- June 26, 2002 – USACE New York, NY & NY Port Authority
- October 11, 2002 – USACE Portland, OR & MBOC
- June 11, 2003 – USACE-No. Atlantic Div. -5th Annual Small Bus. Conference.
- October 16, 2003 - SBA SBLO Meeting) in Palatine, Illinois.

7. Program Administrator

The following employee will administer this Subcontracting Plan For Great Lakes Dredge & Dock Company.

Name: Norma Alberts

Title: Contract Plans Administrator

Address: 2122 York Road

Oak Brook, IL 60523

Telephone: (630) 574-3023

Duties: This employee has general overall responsibility for Great Lakes Dredge & Dock Company's subcontracting program, i.e., developing, preparing

and executing individual subcontracting plans and monitoring performance relative to the requirements of this particular plan. These duties include, but are not limited to, the following activities:

- a. Developing and promoting company-wide policy initiatives that demonstrate the company's support for awarding contracts and subcontracts to Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business concerns and assure that Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses are included on the source lists for solicitation for products and services they are capable of providing;
- b. Developing and maintaining bidder's lists of Small, Small Disadvantaged, Women-Owned, HUBZone Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses concerns from all possible sources;
- c. Ensuring periodic rotation of potential subcontractors on bidder's lists;
- d. Ensuring that procurement "packages" are designed to permit the maximum possible participation of Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses;
- e. Make arrangements for the utilization of various sources for the identification of Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses, such as the SBA's Pro-Net System, the National Minority Purchasing Council Vendor Information Service, the Office of Minority Business Data Center in the Department of Commerce and the facilities local small business, minority and women's associates and contact with Federal agency's Small and Disadvantaged Business Utilization Specialist (SADBUS).
- f. Overseeing the establishment and maintenance of contract and subcontract award records;
- g. Attending or arranging for the attendance of company counselors at Business Opportunity Workshops, Minority and women Owned Small Business enterprise seminars. Trade Fairs, Procurement Conferences, etc;
- h. Ensure Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses concerns are made aware of subcontracting opportunities and how to prepare responsive bids to the company;
- i. Conducting or arranging for the conduct of training for purchasing personnel regarding the intent and impact of Public Law 95-507 on purchasing procedures;

- j. Monitoring the company's performance and making any adjustments necessary to achieve the Subcontract plan goals;
- k. Preparing and submitting timely, required subcontract reports;
- l. Coordinating the company's activities during the conduct of compliance review by Federal agencies.

8. Equitable Opportunity

Great Lakes Dredge & Dock Company will maintain an open door policy to all suppliers wishing to participate and emphasis is continually placed on locating additional Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business Concerns. This will be accomplished through our outreach efforts as follows:

- a. Contacts with small, minority and women-owned small business trade associations.
- b. Contacts with business development organizations.
- c. Attendance at small, minority and women-owned small business procurement conferences and trade fairs.
- d. Develop a unique outreach program that will include the use of Historical Black Colleges and Universities and Minority Institutions (HBCU/MI) in nontraditional areas such as technical assistance and marketing applications. Set-aside acquisitions for exclusive HBCU/MI participation maybe used if project needs technical assistance, which higher educational institutions can provide.
- e. Utilizing newspaper and magazine ads to encourage new sources. Sources will be requested from SBA's Pro-Net system.
- f. The following internal efforts will be made to guide and encourage buyers:
 - 1. Workshop, seminars and training programs will be conducted.
 - 2. Activities will be monitored to evaluate compliance with this subcontracting plan.

Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business Concern source lists, guides and other data identifying Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business Concerns will be maintained and utilized by Buyers in soliciting subcontracts.

9. Flow-Down Clause

Great Lakes Dredge & Dock Company agrees to include the provisions under FAR 52.219-8, "Utilization of Small Business Concerns" in all subcontracts that offer further subcontracting opportunities. All subcontractors, except small business concerns, that receive subcontracts in excess for \$500,000 (\$1,000,000 for construction) must adopt and comply with a plan similar to the plan required by FAR 52.219-9, "Small Business Subcontracting Plan" (FAR 19.708 (b)).

10. Reporting and Cooperation

The contractor gives assurances of (1) cooperation in any studies or surveys that may be required; (2) submission of periodic reports which show compliance with subcontracting plan; (3) submission of Standard Form (SF) 294, "Subcontracting Report for Individual Contracts" and SF-295, "Summary Subcontract Report" in accordance with the instructions on the forms; and (4) ensuring that large business subcontractors with subcontracting plans agree to submit Standard Forms 294 and 295.

11. Record Keeping

The following is a recitation of the types of records that Great Lakes Dredge & Dock Company will maintain to demonstrate the procedures adopted to comply with the requirements and goals in the subcontracting plan. These records will include, but not be limited to the following:

- a. Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business concerns, lists of guides and other data identifying such vendors;
- b. Organizations contacted in an attempt to locate Small, Small Disadvantaged, Women-Owned, HUBZone, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Business sources;
- c. On a contract-by-contract basis, records on each subcontract solicitation resulting in an award of more than \$100,000 indicating (1) whether Small Business concerns were solicited, and if not, why not; (2) whether Small Disadvantaged Business concerns were solicited, and if not, why not; (3) whether Women-owned Small Business concerns were solicited, and if not, why not; (4) whether HUBZone Small Business concerns were solicited, and if not, why not; and (5) whether Veteran-Owned Small Business concerns were solicited, and if not, why not; and (6) whether Service-Disabled Veteran-Owned Small Business concerns were solicited, and if not, why not; and (7) if applicable, the reason that the award was not made to a small business concern;
- d. Records to support other outreach efforts, e.g., contacts with small, minority and women owned small business trade associations, attendance at small, minority and women owned small business procurement conference and trade fairs;
- e. Records to support internal guidance and encouragement provided to buyers through (1) workshops, seminars, training programs, incentive awards; and (2) monitoring of activities to evaluate compliance; and

- f. On a contract-by-contract basis, records to support subcontract award data including the name, address and business size of each subcontractor. (This item is not required on a contract-by-contract basis for company or division-wide commercial plans).
- g. Additional records: none.

This subcontract plan was submitted by:

Signature:

David Cizek

Typed Name:

David C. Cizek

Title:

Project Manager

Date Prepared:

October 28, 2003

Phone Number:

(630) 574-3000

Appendix

SBA's Pro-Net database, Company Vendor Data, previous project information, Subnet and other resources were utilized in order to help in identification of Small Business Firms that might be able to supply goods/services for the needs of this project.

SBA SUB-NET Solicitation

Prime's Name: Great Lakes Dredge & Dock Company
Contact: Norma Alberts / 71921
Address: 2122 York Road
Oak Brook, IL 60523

Phone: (630) 574-3023
FAX: (630) 574-2980
Email:
SIC Code: 1629
NAICS Code: 234990

Description: Marine Construction Firm seeks all types Small Business (SB, WOSB, SDB, HUBZone, VOSB & SDVOSB) in the vicinity of Hillsborough County, Fl. Potential Opportunities: Marine Hardware & Industrial Supply, Machine/Repair Shop & Welding Supplies. Please mail your catalog.

Sol. Number: DACW17--03-B-0011
Last Bid Date: Yet to be determined.
Time:
Reserved for SB: Y

Great Lakes Dredge Dock Company - Listing of Potential Small Business Firms.

| <i>Type-Business</i> | <i>Company</i> | <i>Description</i> |
|----------------------|---|--|
| HUBZone/SDB | | |
| | Cascade Mechanical Inc 13823 US Hwy 98 By Pass Dade City FL 33525 (352) 521-3669 | Welding Machines |
| SB | | |
| | Clean All Products Inc 2201 SE Indian St, Unit H8 Stuart FL 34997- (561) 220-3043 | Mfg of rags and janitorial chemicals(rags & wiping clothes) |
| SB | | |
| | Coomes Oil & Supply PO BOX 175 St. Augustine Beach FL 32085- (904) 829-2251 | Gld#14136 Fuel |
| SB | | |
| | Electric Marine Service 4069 Bettian Ave Milton FL 32583-2848 (850) 623-1128 | Marine Supplies, Repairs, Material, Servicing, Motor oils, cleaners and lubricants |
| SB | | |
| | Florida Marine Products 2001 5th Ave Tampa FL 33605 | Gld #18396 |

*Type-Business**Company**Description*

12/18

SB

J H Williams Oil Co

878 12th St E

Bradenton

FL 34208

941-746-2125

Gld#43138 - Fuels/petro products

SB

Kissimmee Hose & Hydraulic Inc

2311 Clay St

Kissimmee

FL 34741-

(407) 846-6215

Hydraulic hose mfg & repairs

SB

Marine Servicing Corp

PO BOX 2411

Tampa

FL 33601

(813) 228-8414

Gld #27360

SB

Marine Towing Tampa Inc

1 Barge Place

Tampa

FL 33605

(813) 242-6500

Gld #27428

SB

Marion Metal Works Inc

PO BOX 5037

Ocala

FL 34478-

(352) 351-4221

Fabricated Metal Products & repair. Machine shop.

SB

Maritime Marine Group, Inc (Tug & Barge)

9150 SW Pennsylvania Ave

Stuart

FL 34997-

(800) 441-3835

Gld#27442 Towing/Tugboat Service

SB

Meridian Marine Transport

4355 NE Hyline Drive

Jensen Beach

FL 34957-

(561) 334-2063

Gld#27192 Towing & Tugboat Service

SB

Mrs. G Diving Specialists Inc

1041 SW 75th Terr

Plantation

FL 33317-

(954) 797-0062

Diving Services

SB

Port Petroleum

PO BOX 2638

Ft Pierce

FL 34954-

(305) 522-1182

Fuel

SB

Ricky's Coast to Coast NE

809 Bama Rd

Brandon

FL 33511

(813) 241-0364

Gld #34931

SB

Terry Supply Co

6211 17th St. E

Bradenton

FL 34203

941-758-6475

Gld#39315 - Industrial Supply

SB

Turner Industrial Supply

5000 Orange Ave

Ft. Pierce

FL 34947-

(772) 464-4550

Gld#40709 Industrial Supplier

SB

Wilkerson Instrument Co

PO BOX 6986

Lakeland

FL 33807

(863) 647-2000

Gld #43107

SDB

Geo Resources Assoc Inc

3364 Timberwood Cir

Naples

FL 34105-

(305) 389-9308

Potable Water Supplies, Solid waste Disposal, Medical Equip & Supplies

SDB

REA Remedial Solutions

2815 St. Cloud Oaks Dr

Valrico

FL 33594

(813) 246-5544

Hazardous Waste Mgt

SDB/VOSB

Infrastructure Engineers Inc
1211 12th St
St. Cloud
FL 34769-
(407) 957-1660

Commercial Diving, Underwater Inspection

SDB/WOSB

Lake Michigan Contractors, Inc
2440 SE Federal Highway, Ste 112
Stuart
FL 34997-
(800) 531-9325

Towing, Tugboats, Freight Transport by water, Barges, dredging,
Construction of: breakwaters, canals, channels, cofferdams, dikes, docks,
jettys piers, pile driving, rock removal, salvage of vessels.

SDVOSB

Crosby & Assoc
5575 Fairway Dr
Ridge Manor
FL 33523
(813) 583-4889

Guard Service - Found on ProNet—Attempting to contact for info.

SDVOSB

INTERNATIONAL TOWING & SALVAGE INC
PO BOX 704
Cape Canaveral
FL 32920-
(321) 799-8697

gldd#23426 - CREWBOAT SERVICES, MARINE TOWING & SALVAGE,
TUG & BARGE SERVICES, DIVING, VIDEO, WELDING
UNDERWATER, SURVEYING
(CREWBOATS, TUGS, TOWING, DIVE, SURVEYING, VIDEO)

SDVOSB

Island Compasses
2256 Orange Ave
Orange Pk
FL 32073-
(904) 269-3810

gldd#23611-Measure/control devices

VOSB

Blanchard Machinery
14301 NE19th Ave
N.Miami
FL 33181-
(407) 833-4634

gldd#9931-Construction Equip Rental

VOSB

Florida Level & Transit
809 Progresso Dr
Ft Lauderdale
FL 33304-
(954) 763-5300

gldd#18390 - Sale of surveying instruments, surveying field supplies,
drafting supplies, drafting instruments, etc.

VOSB

Lewis Marine Supply
220 SW 32nd St
Ft Lauderdale
FL 33315
954-767-1235

Timber & Timber Products (except lumber) wholesaling

VOSB

Marine Industrial Service
806 Talleyrand Ave
Jacksonville
FL 32206-
(904) 350-0006

Gld#27311 Environmental Response, Disposal, Industrial Cleaning.

VOSB

Resolve Towing
PO BOX 165485
Pt Everglades
FL 33316-
(954) 764-8700

gldd#34768 - Towing-Tug Service

| <i>Type-Business</i> | <i>Company</i> | <i>Description</i> | 17/18 |
|-----------------------------------|----------------|--|-------|
| VOSB/WOSB | | | |
| New River Nets | | | |
| 140 Charles Creek Rd | | gldd#30172, Rope, Stainless steel cable, make nets of all types, Distributes | |
| Snead's Ferry | | swivels, cable clamps, thimbles, blocks, gloves, screws, bolts, Floats, | |
| NC | 28460- | Turnbuckles. | |
| (910) 327-1321 | | | |
| WOSB | | | |
| BOGGS AEROSPACE GASES | | | |
| 620 MAIN ST | | COMPRESSED INDUSTRIAL GASES, MEDICAL GASES, SPECIALTY | |
| TITUSVILLE | | GASES, CALIBRATION GASES, ATMOSPHERIC GASES, WELDING | |
| FL | 32796- | GASES, LIQUID ARGON, LIQUID OXYGEN, LIQUID NITROGEN, ALL | |
| (321) 267-0672 | | ITEMS RELATING TO THE ABOVE, WELDING SUPPLIES, SAFETY | |
| | | EQUIPMENT, PROTECTIVE CLOTHING, FREON | |
| WOSB | | | |
| C&N Environmental Consultants Inc | | | |
| 612 N Orange Ave St. A10 | | Environmental Consulting, Lanscape Design & Installation, Expert Witness, | |
| Jupiter | | Wetland Restoration Specialist, Habitat Management And Maintenance. | |
| FL | 33458 | | |
| 5617447420 | | | |
| WOSB | | | |
| CFR Supply | | | |
| 15528 Lake Grave Dr | | Ship Chandlery/Goods - Email Requesting Info-10/17/03 | |
| Odessa | | | |
| FL | 33556 | | |
| (813) 926-6940 | | | |
| WOSB | | | |
| Dragon Marine Services | | | |
| PO BOX 6250 | | 42' Push Boat 3' 8" draft. 260 HP Limited Machine Repair limited diving | |
| Fort Myers Beach | | towing gear as necessary and expected for vessel of its class and size. | |
| FL | 33932 | | |
| 305-731-3332 | | | |

WOSB

McCulley Marine Services

2419 Tamarind Drive

Ft. Pierce

FL 34949-

(772) 489-6069

Gld#26494 Towing/Tugboat Services, Artificial reef construction, over water drilling, Cargo Svc to Bahamas & Caribbean.

WOSB

Sisco Institutional Industrial Sales Inc

1811A NW Pine Ave

Ocala

FL 34475-

(352) 732-5014

Hand Tools, Power tools, material handling, cutting tools, appliance parts, tape, hardware.

WOSB Woman-Owned Small Bus

Suncoast Sprayer & Equipment Centers Inc

1314 SW Bayshore Blvd

Pt St Lucie

FL 34983-

(561) 878-4259

Hose: fittings, air compressors, airless sprays, pressure cleaning sys, safety equipment, respirators, etc.

WOSB/SDB

Mesa Machinery Svcs Inc

3921 Spring Garden Lane

Estero

FL 33928

239-947-1218

Metal working machine tools, metal finishing, lathes, machining, welding, etc.

WOSB/VOSB

Encore Underwater Inc

2457 S E Carpenter St

Port St. Lucie

FL 34984-

(561) 336-7193

Diving Svcs Construction, Inspection, Repair, Cleaning, Video Photo Doc